

# SAP IRELAND INTERNSHIP PROGRAM



Dan, SAP  
Information  
Technology

# RUN

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RUN BETTER.



### THE COMPANY

As a market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. We do this by extending the availability of software across on-premise installations, cloud and on-demand deployments, and mobile devices. We believe that the power of our people, products, and partners unleashes growth and creates significant new value for our customers, our company, entire industries, and the economy at large. SAP applications and services enable more than 190,000 customers to operate profitably, adapt continuously, and grow sustainably. Headquartered in Walldorf, Germany, SAP has 60,000 employees in 75 countries worldwide.

SAP is practically everywhere. In fact, more than 60% of the world's economic transactions touch an SAP system in some way, shape, or form.

### SAP IRELAND

SAP's operations in Ireland began on April 1<sup>st</sup> 1997 with the opening of its first office in Dublin. 15 years on, SAP now has three office locations in Ireland, employing up to 1,200 people spread across sites in Dublin and Galway. SAP Ireland has recently been voted by students and graduates as one of Ireland's Top 100 Graduate Employers and one of the Top 10 IT Companies in Ireland.

The Dublin based organization focuses mainly on the provision of Services and Support for SAP's large customer base in EMEA and the US, along with Financial Shared Services and Sales functions. It also provides internal IT support and hosts a Quality Engineering group focused on testing Application and Technology releases. SAP's operation in Dublin is also home to SAP BusinessObjects' Research and Development Centre, which develops innovative applications for Business Analytics.

SAP's operation in Galway is a multilingual Service and Support centre for SAP's SME and Multinational enterprise sectors. It has groups involved in Support, Cloud Services, Technical Writing, E-Learning, Translations, License Auditing and Partner Services. It covers 29 languages and has colleagues from 35 nationalities.

### INTERNSHIP PROGRAM

Every year we are looking to grow our teams with more graduates and this internship can offer you the perfect step between University and starting a career with SAP. If you're a university undergraduate and/or post graduate who wants to develop their skills and career, this internship is for you. As an intern you'll work in a specific line of business within SAP and gain valuable exposure to a wide range of activities crucial to the growth of our company.

This internship offers you a unique insight into what it's like to work for SAP. While in this program, you'll work for a world leading provider of business software, as you enhance your own core competencies. This outstanding opportunity will connect you to experts, provide exceptional hands-on experience, and expose you to a successful business model that helps our customers to run their businesses better.

As a student intern at SAP, you will gain valuable exposure to critical business processes. You will have the opportunity to engage with our customers. This is a unique opportunity to gain organizational awareness and to build on your presentation and communication skills.

### WHO SHOULD APPLY?

We're a company that champions diversity, so we encourage students of all backgrounds and disciplines to apply. What our candidates have in common is a drive to succeed, a commitment to teamwork, and a passion for learning. Our internship positions open at various times throughout the year and are flexible to fit in with academic schedules. This offer also extends to students from universities outside of Ireland.

To be considered for this program, you must be attending a higher education institution with a course requirement to complete an internship to return to study or to graduate. The ideal candidate will be currently studying for a 3<sup>rd</sup> level qualification in Engineering, IT and Telecoms, Languages and Culture, Management, Business, Administration, Sales, Humanities, Mathematics or Physics.



## SKILLS AND COMPETENCIES

- Excellent oral and written communication skills
- Excellent customer focus
- Strong interpersonal skills and ability to work on own initiative
- Assertiveness
- Excellent organizational and follow-up skills
- Good technical background is an asset
- Collaborative approach to work with others to achieve group goals
- Ability to build relationships and develop rapport with people you interact with internally and externally
- Relevant work experience is advantageous, but not mandatory.

## INTERN BENEFITS

You can get a head start at SAP by working as an intern. You can lay the foundation for a career in a highly professional environment that supports original thinking, rewards initiative, and recognizes outstanding performance. In addition to an attractive salary and other capital forming benefits, students working at SAP enjoy the same perks as our regular staff, including complimentary coffee, tea, lunch, and use of the sports and social events and clubs. But best of all, you become part of a rich, stimulating environment in which you have daily access to technical experts, subject-matter experts, and business professionals. You will find the learning environment highly stimulating, where employees acquire knowledge and skills through instructor-led classes, e-learning courses.

Student Interns will be provided with an initial 6 month development plan as well as coaching and mentoring throughout their internship. Through our internal training program and “on-the-job training”, you’ll get the ideal preparation and knowledge you need for a successful start with SAP.

SAP Training will vary across the line of business that an intern is based. Examples of the trainings SAP offer interns include:

- **New Employee Welcome Session:** The session is split into two halves; a business introduction (facilitated by someone from the business) and a HR session (facilitated by someone from HR).
- **SAP 101 Workshops:** This is a longer training spread out over 2 days. It is split into 4 modules: 1) SAP’s Transformation Journey, 2) SAP Strategy in a Nutshell, 3) Discovering Our Portfolio and 4) Building Success giving a much deeper understanding of SAP.
- **AGSTEC12 Technology Fundamentals:** This training course shows you how to do an analysis of overall SAP system performance. The training takes place over four weeks in a classroom. At the end of the course there is an official SAP certification exam.
- **Integrated Business Processes with SAP ERP (TERP10):** This training course focuses on the topic of Enterprise Resource Planning (ERP), using the world leading standard software SAP ERP.
- **Young Professionals Program:** Trained in a variety of sales techniques and brought up to speed on SAP’s products and Go-To-Market strategy. Employees are placed on the Development Framework to ensure both continued career progression and support to develop necessary business acumen and skills to guarantee a successful career within SAP.

All students will be part of a team gaining practical experience of working in a global organization. In addition, you will work as part of a large group of interns, with whom you can network and socialize. SAP Ireland has an active sports and social club including dedicated clubs for tag rugby, running, cycling, photography, and surfing.

## CAREER DEVELOPMENT AT SAP

At SAP, we want to help you every step of the way. That’s why we’ve created a variety of tools, resources, and programs to help you to maximize your potential, at every stage of your career.

Your career is just that—yours. We want to ensure you have all the information and support necessary to meet your goals. Regardless of your experience or role, you’ll have the support you need to meet and exceed your career goals.

SAP graduates come from many different disciplines, most commonly Computer Science, Mathematics, Engineering, Business, Humanities and Languages. In Ireland 50% of the workforce is employed in a technical discipline. Languages are desired in many lines of business in Ireland, particularly European languages where fluency is essential. SAP also has a very diverse culture with over 38 nationalities and values the unique qualities that each employee brings to the company and maintain a number-one employer status by breaking, not making, boundaries.



**ROLES AVAILABLE AT SAP**

Research and Development, Systems Analysis, Software Development, Technical Writing, Message-Solving, Cloud Support, Customer Service, Project Management, Partner Management, Multimedia Design, Account Management, Sales, Communications, IT Support, Multilingual Technical Support, Finance & Human Resources.

**LOCATION OF OFFICES**

Dublin: SAP offices are located in the Citywest Business Campus in Dublin 24 (Citywest & Waterside). Citywest is conveniently located adjacent to the N7/Naas Rd., just two miles from the M50 motorway. There are many travel options including LUAS, SAP Private bus from the city centre as well as Dublin Bus Services. Route options and information are available at [http://www.citywestcampus.com/getting\\_there/default.asp](http://www.citywestcampus.com/getting_there/default.asp).



Galway: SAP offices are located in the Parkmore Business Park East and are accessible on the Parkmore # 409 bus route that leaves from the city centre. Route options, information and timetables are available at <http://www.buseireann.ie/inner.php?id=248##galway>

**SAP's DIVERSITY COMMITMENT**

To harness the power of innovation, SAP invests in the development of its diverse employees. We aspire to leverage the qualities and appreciate the unique competencies that each person brings to the company.

**INTERESTING FACTS ABOUT SAP**

- SAP customers produce more than 65% of the world's televisions.
- SAP can reach more than 74% of the world's population via text messaging.
- SAP customers represent 85% of the Top 100 most valued brands in the world.
- SAP customers produce more than 52% of the world's movies.
- SAP customers manufacture more than 77,000 cars per day.
- SAP customers produce more than 72% of the world's beer.



**SAP Careers**

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