

Member Business Development Team Slovakia

Sales & Tradingdesk | Sofia, Bulgaria

Member business development team Slovakia

We are looking for a native Slovakian speaker who wants to be part of the Slovakian team. As a member of the Slovakian team you will be responsible for successfully launching and maintaining the success of our company in Slovakia. The Slovakian team is looking for a Slovakian team member at our office in **Sofia, Bulgaria**. The team assists in the development of the marketing campaign, the PR, compliance/legal/ tax issues, risk management and institutional sales. One of the team members will be directed as country manager within the first two years.

The first period, up to a year, the country team member will focus on all internal processes and their product knowledge, as well as some compliance and risk basics. During this period the team member will start with the CFA program. As soon as the first level of the CFA program is successfully finished, the team member will focus on one of the main knowledge areas. In the third year the candidate can switch to another specialism. After passing the 3th level of the CFA program, a next step as country manager, marketer, compliance officer, risk manager, trader, or other financial specialism is available. All the different country teams are very international, and consist of all young professionals who have affinity with financial markets.

The responsibilities of this function entail:

- Give support in PR and Marketing activities.
- Manage customer calls and e-mails, in order to extend existing contracts and acquire new business.
- Be knowledgeable about financial products traded on the financial markets.
- Remain knowledgeable about all organization's products and services to facilitate sales efforts.
- Educate yourself with different disciplines needed to operate the broker.
- Be able to do all internal communication in English.

We Offer

Royal remuneration with additional package consisting of CFA Education and other relevant training. Optional housing / apartment sharing with peers in Sofia (the company pays the rent). Healthcare package and two plane tickets per year to your home country. You will work in **Sofia, Bulgaria**, in a modern work environment (Vertigo Building).

The package is structured in such a way that it will accommodate your growth in development and experience through job responsibilities and financial reward.

Requirements:

- Master's degree in Finance or Economics
- 0 – 2 years of experience
- Native Slovakian
- Intermediate level of English

- You are an energetic team player with excellent communication skills
- You are willing to move to **Sofia, Bulgaria**

Who we are

DEGIRO (www.degiro.eu) was established in 2008 to service the professional market. DEGIRO offers fast trading infrastructure at professional prices. In 2013 DEGIRO started offering this service to retail investors giving them online access to 100 security exchanges worldwide at wholesale prices. Currently DEGIRO is expanding the online brokerage within the European Union. DEGIRO is a subsidiary of LPE Capital and a sister company of HiQ Invest (www.hiqinvest.com/en/) and Fundshare (www.fundshare.eu). HiQ Invest offers Fund Management and Fundshare offers fund administration services. LPE Capital is active in Amsterdam, Hong Kong and Sofia.

Contact

If you are interested please send your resume and motivation letter to hr@degiro.nl also for more information you can contact Irene van der Wal at hr@degiro.nl or +31 (0)20-535 25 62